



# Victor Cals

## PERSONAL

Name **Victor Cals MBA**  
Date of Birth **12 December 1959**  
Nationality **Netherlands**  
Address **Berg en Dalseweg 160  
6522 CA Nijmegen**  
Mobile **+31 6 12042580**  
E-mail **[victor.cals@calsbs.nl](mailto:victor.cals@calsbs.nl)**

## EDUCATION

- Master of Business Administration in Hasselt Belgium
- Master of Transport and Logistics in Hasselt Belgium
- HTS-Bedrijfskunde in Eindhoven
- Several business courses in consultancy, project and change management
- Several INFOR and SAP courses
- SAP R3 MM certified consultant in 2002
- Siebel Core Consultancy Course in 2000

## FLUENT IN DUTCH, ENGLISH AND GERMAN

## EXPERIENCE

### 2018 - TODAY **SELF EMPLOYED BUSINESS ANALYST / PROJECT MANAGER**

- **Sivantos / Widex France**  
Functional Consultant INFOR ERP LN 6.1 FP7
- **Holland Mechanics**  
Migration to INFOR ERP LN 10.7
- **DEIF Denmark**  
Functional Consultant migration to INFOR ERP LN 10.7
- **Broshuis**  
Support implementation of INFOR ERP LN 10.7
- **Trioliet**  
Support implementation of INFOR ERP LN 10.7
- **Veromatic**  
Fit Gap analyses of INFOR ERP LN
- **ResearchNed BV**  
Implementation project management application (project manager and business analyst)
- **Moba BV**  
Implementation of INFOR ERP LN (business analyst): Moba Japan, Moba Asia, Moba China, Moba UK and Moba France

## Profile

A senior business analyst with a solid background in business administration, supply chain management and customer relationship management, complemented by good communication and organisation skills.

Operated as a senior business consultant or project manager.  
Very experienced with implementing ERP, PLM and CRM solutions, international projects and change management.

Business Process Optimisation and Business Process Re-Design.  
Good knowledge of manufacturing, purchase, sales, transportation, warehousing and financial integration.  
Held several management positions in a broad range of companies, before switching to consultancy.

Key words:  
analytical, pragmatic, result-oriented, honest, customer driven, responsible.  
Getting things done.

# 2 Victor Cals

## EXPERIENCE

### 2010 - 2018 **KORADE, SENIOR CONSULTANT, PROJECT MANAGER**

- **BB Horizon**  
Implementation of INFOR ERP LN including Barcode solution (project manager and business analyst)
- **V.I.V.**  
Implementation of INFOR ERP LN including Barcode solution (project manager and business analyst)
- **Hyva International**  
Implementation of INFOR ERP LN (business analyst)
- **Ahrend Uk**  
Implementation of INFOR ERP LN (business analyst)
- **Neways**  
Implementation of INFOR ERP LN (business analyst)
- **Pneutec**  
Implementation of INFOR ERP LN (business analyst)
- **Madern**  
Implementation of INFOR ERP LN (business analyst)
- **Gispem**  
Implementation of INFOR ERP LN (business analyst)
- **Mutidesk**  
Implementation of INFOR ERP LN including Barcode solution (project manager and business analyst)
- **Eaton**  
INFOR ERP LN System Administrator
- **AE Industries**  
Implementation of INFOR ERP LN including Barcode solution (project manager and business analyst)
- **Icopal**  
Project manager and business analyst webshop implementation
- **ECS Electronics**  
Business analyst Barcode implementation
- **NN Europe**  
Project manager Sharepoint implementation
- **MAG45**  
Global Roll out of INFOR BaanIV in the Netherlands, Poland and China
- **Daelmans Banket**  
Implementation of INFOR ERP LN including Barcode solution (project manager and business analyst)

### 2004 - 2010 **2B INTERACTIVE, BUSINESS CONSULTANT, PROJECT MANAGER**

- **Roll Royce Marine**  
Business Analyst for INFOR BaanERP for Rolls Royce Finland
- **Hardi International (Denmark)**  
Optimization of Production Plan in INFOR BaanIV
- **Turck BV**  
Implementation of INFOR ERP LN (project manager and lead business analyst)
- **Fuji Seal Europe BV**  
Investigation of the possibility to optimize INFOR BaanIV or to migrate to INFOR ERP LN
- **Neways BV**  
Implementation of INFOR BaanIV at Neways Electronics Production GmbH in Kassel (Germany), business analyst and project manager

# 3 Victor Cals

## EXPERIENCE

- **ProAssist BV**  
Design and implementation of the logistic concept of the inventory management with INFOR BaanIV
- **Neways BV**  
Team member developing and building a web application to make INFOR BaanIV data available
- **Stork Special Products**  
Team member migrating data to a new finance company in INFOR BaanIV
- **Nefit Buderus**  
Business analyst for INFOR BaanIV

### 2003 - 2004 **SOFON BV EINDHOVEN, PRE-SALES CONSULTANT**

- Supporting the Sales department, translating customer needs in solutions
- Presenting demonstrations, presentations and workshops

### 2003 **PINKROCCADE AMERSFOORT, BUSINESS ANALYST**

- **Campina BV**  
Quick scan SAP CRM implementation
- **TPG Post**  
Integration Consultant for several SAP Projects, i.e. setting up a SAP CCC
- **TPG Post Collect Club**  
Temporary project manager SAP project regarding customized reports
- **Vitens**  
Business Analyst, quotation SAP implementation at Vitens
- **NUON**  
Business analyst, investigation of the ICT architecture of SAP and Siebel

### 1998-2002 **ESCADOR AMSTERDAM, FORMERLY TAYLOR & CO, SENIOR BUSINESS ANALYST**

- **Escador**
  - CRM Consultancy
  - Internal implementation of Siebel
- **SOS Amsterdam**
  - CRM Consultancy
  - Designed and implemented Actuate Reports for Siebel
- **ONVZ Houten**
  - CRM Consultancy
  - Feasibility study for Siebel
- **Intermec Europe**  
Implementation INFOR BaanIV
- **Baan Germany**  
Business Analyst INFOR BaanIV
- **Compaq Netherlands and Compaq EMEA Brussels**
  - CRM Consultancy
  - Implementation
- **Liebherr Kempten Germany**  
Business Analyst, implementation INFOR BaanIV
- **CS-Schmalmoebel Waldmohr Germany**  
Business Analyst and project management support, implementation INFOR BaanIV

# 4 Victor Cals

## EXPERIENCE

### 1996 - 1997 **CSC KOBRA CAPELLE A/D IJSSEL, SENIOR BUSINESS ANALYST**

- **Focus Veilig Middelburg**  
Implementation INFOR BaanIV
- **Deutsche Audco Prisdorf Germany**  
Implementation of product configurator INFOR BaanIV
- **Brugman Radiatoren Ubbergen Netherlands and Rheine Germany**  
Implementation INFOR BaanIV
- **Nonius Delft Netherlands**  
Implementation INFOR Triton 3.1
- **Cementbouw Tiel**  
Implementation INFOR Triton 3.1
- **Baan Global Support Barneveld Netherlands**  
Business Analyst Support Center

### 1995 **WNO METAAL NIJMEGEN, BACK OFFICE MANAGER**

- Manager back office with 6 employees, responsible for order administration, purchase, invoice control, production planning, calculation
- Optimized INFOR Triton 3.1

### 1992 - 1994 **FRANKENGLAS, WEERT**

- Back Office Manager
- Managed and restructured the back office
- Responsible for order administration, production planning, calculation and purchase
- Frequent contacts with suppliers and customers

### 1987 - 1992 **OCÉ VENLO**

- Several Logistics Management Roles
- Managed the warehouse
- Project member of the SAP Implementation
- Participated and managed several logistic projects i.e. implementation of a warehouse management system, set up logistic performance reporting.

### 1985 - 1987 **SCHEUTEN GLASINDUSTRIE VENLO, MATERIALS MANAGER**

Optimized the production planning, increased customer satisfaction, reduced inventories and shortened the delivery times

### 1983 - 1985 **VENLO SANITAIR VENLO**

- Manager Production Planning
- Optimized production planning, reduced inventories significant