



Victor Cals

PERSONAL

Name **Victor Cals MBA**
Date of Birth **12 December 1959**
Nationality **Netherlands**
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EDUCATION

- Master of Business Administration in Hasselt Belgium
- Master of Transport and Logistics in Hasselt Belgium
- HTS-Bedrijfskunde in Eindhoven
- Several business courses in consultancy, project and change management
- Several INFOR and SAP courses
- SAP R3 MM certified consultant in 2002
- Siebel Core Consultancy Course in 2000

FLUENT IN DUTCH, ENGLISH AND GERMAN

EXPERIENCE

2018 - TODAY **SELF EMPLOYED BUSINESS ANALYST / PROJECT MANAGER**

- **Moba BV**
Implementation of INFOR ERP Ln (business analyst): Moba Japan, Moba Asia, Moba China, Moba UK and Moba France
- **ResearchNed BV**
Implementation project management application (project manager and business analyst)

2010 - 2018 **KORADE, SENIOR CONSULTANT, PROJECT MANAGER**

- **BB Horizon**
Implementation of INFOR ERP Ln including Barcode solution (project manager and business analyst)
- **V.I.V.**
Implementation of INFOR ERP Ln including Barcode solution (project manager and business analyst)
- **Hyva International**
Implementation of INFOR ERP Ln (business analyst)
- **Ahrend Uk**
Implementation of INFOR ERP Ln (business analyst)
- **Neways**
Implementation of INFOR ERP Ln (business analyst)

Profile

A senior business analyst with a solid background in business administration, supply chain management and customer relationship management, complemented by good communication and organisation skills.

Operated as a senior business consultant or project manager.
Very experienced with implementing ERP, PLM and CRM solutions, international projects and change management.

Business Process Optimisation and Business Process Re-Design.
Good knowledge of manufacturing, purchase, sales, transportation, warehousing and financial integration.
Held several management positions in a broad range of companies, before switching to consultancy.

Key words:
analytical, pragmatic, result-oriented, honest, customer driven, responsible.
Getting things done.

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EXPERIENCE

- **Pneutec**
Implementation of INFOR ERP Ln (business analyst)
- **Madern**
Implementation of INFOR ERP Ln (business analyst)
- **Gispen**
Implementation of INFOR ERP Ln (business analyst)
- **Mutidesk**
Implementation of INFOR ERP Ln including Barcode solution (project manager and business analyst)
- **Eaton**
Infor ERP Ln System Administrator
- **AE Industries**
Implementation of INFOR ERP Ln including Barcode solution (project manager and business analyst)
- **Icopal**
Project manager and business analyst webshop implementation
- **ECS Electronics**
Business analyst Barcode implementation
- **NN Europe**
Project manager Sharepoint implementation
- **MAG45**
Global Roll out of INFOR BaanIV in the Netherlands, Poland and China
- **Daelmans Banket**
Implementation of INFOR ERP Ln including Barcode solution (project manager and business analyst)

2004 - 2010 **2B INTERACTIVE, BUSINESS CONSULTANT, PROJECT MANAGER**

- **Roll Royce Marine**
Business Analyst for INFOR BaanERP for Rolls Royce Finland
- **Hardi International (Denmark)**
Optimization of Production Plan in INFOR BaanIV
- **Turck BV**
Implementation of INFOR ERP Ln (project manager and lead business analyst)
- **Fuji Seal Europe BV**
Investigation of the possibility to optimize INFOR BaanIV or to migrate to INFOR ERP Ln
- **Neways BV**
Implementation of INFOR BaanIV at Neways Electronics Production GmbH in Kassel (Germany), business analyst and project manager
- **ProAssist BV**
Design and implementation of the logistic concept of the inventory management with INFOR BaanIV
- **Neways BV**
Team member developing and building a web application to make INFOR BaanIV data available
- **Stork Special Products**
Team member migrating data to a new finance company in INFOR BaanIV
- **Nefit Buderus**
Business analyst for INFOR BaanIV

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EXPERIENCE

2003 - 2004 **SOFON BV EINDHOVEN, PRE-SALES CONSULTANT**

- Supporting the Sales department, translating customer needs in solutions
- Presenting demonstrations, presentations and workshops

2003 **PINKROCCADE AMERSFOORT, BUSINESS ANALYST**

- **Campina BV**
Quick scan SAP CRM implementation
- **TPG Post**
Integration Consultant for several SAP Projects, i.e. setting up a SAP CCC
- **TPG Post Collect Club**
Temporary project manager SAP project regarding customized reports
- **Vitens**
Business Analyst, quotation SAP implementation at Vitens
- **NUON**
Business analyst, investigation of the ICT architecture of SAP and Siebel

1998-2002 **ESCADOR AMSTERDAM, FORMERLY TAYLOR & CO, SENIOR BUSINESS ANALYST**

- **Escador**
 - CRM Consultancy
 - Internal implementation of Siebel
- **SOS Amsterdam**
 - CRM Consultancy
 - Designed and implemented Actuate Reports for Siebel
- **ONVZ Houten**
 - CRM Consultancy
 - Feasibility study for Siebel
- **Intermec Europe**
Implementation INFOR BaanIV
- **Baan Germany**
Business Analyst INFOR BaanIV
- **Compaq Netherlands and Compaq EMEA Brussels**
 - CRM Consultancy
 - Implementation
- **Liebherr Kempten Germany**
Business Analyst, implementation INFOR BaanIV
- **CS-Schmalmoebel Waldmohr Germany**
Business Analyst and project management support, implementation INFOR BaanIV

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EXPERIENCE

- 1996 - 1997 CSC KOBRA CAPELLE A/D IJSSEL, SENIOR BUSINESS ANALYST**
- **Focus Veilig Middelburg**
Implementation INFOR BaanIV
 - **Deutsche Audco Prisdorf Germany**
Implementation of product configurator INFOR BaanIV
 - **Brugman Radiatoren Ubbergen Netherlands and Rheine Germany**
Implementation INFOR BaanIV
 - **Nonius Delft Netherlands**
Implementation INFOR Triton 3.1
 - **Cementbouw Tiel**
Implementation INFOR Triton 3.1
 - **Baan Global Support Barneveld Netherlands**
Business Analyst Support Center
- 1995 WNO METAAL NIJMEGEN, BACK OFFICE MANAGER**
- Manager back office with 6 employees, responsible for order administration, purchase, invoice control, production planning, calculation
 - Optimized INFOR Triton 3.1
- 1992 - 1994 FRANKENGLAS, WEERT**
- Back Office Manager
 - Managed and restructured the back office
 - Responsible for order administration, production planning, calculation and purchase
 - Frequent contacts with suppliers and customers
- 1987 - 1992 OCÉ VENLO**
- Several Logistics Management Roles
 - Managed the warehouse
 - Project member of the SAP Implementation
 - Participated and managed several logistic projects i.e. implementation of a warehouse management system, set up logistic performance reporting.
- 1985 - 1987 SCHEUTEN GLASINDUSTRIE VENLO, MATERIALS MANAGER**
- Optimized the production planning, increased customer satisfaction, reduced inventories and shortened the delivery times
- 1983 - 1985 VENLO SANITAIR VENLO**
- Manager Production Planning
 - Optimized production planning, reduced inventories significant